Shell International

CONSTITUENCY INDUSTRY, TRADE AND FINANCE

Date: 20th March 2020

Primary contact responsible for the institutional commitment to RTRS
(name, e-mail, phone number, office address)
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Person reporting
(if different)
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Please state what the main activities of your organization are, both overall and those specifically linked to soy production:
Energy, oil and gas, liquid fuel containing soy biodiesel in some countries, manufacture of chemicals.

Please state in which regions the organization operates
Globally

Is the person reporting for the entire organization or a specific region? (please, state which one)
entire organisation

What is the organization’s policy on soy
please provide link if available

Shell purchases soy methyl ester (biodiesel) from suppliers who agree to our sustainability contract clauses. We are aiming to have 100% of Shell’s high risk soy products certified as sustainable by 2020. This will likely be achieved by a blend of mass balance Certified RTRS, European Renewable Energy Directive sustainability standards (such as 2BSvs or ISCC) and credits such as those issued by the RTRS. 80% will be certified as sustainable on close out of 2019 (end Q1).

OPERATIONS RELATED TO SOY

What is your organization’s annual soy footprint?
Please state direct use and indirect, in tonnes
Shell purchased 377.6 kt of ‘direct’ soy derivatives for use in fuel and chemical products in 2019, of which 96.5 kt were used in Shell products. The rest (281.1 kt) was traded to other companies. Of the total soy purchased, we consider only 77.2 kt to be ‘high risk’ soy (meaning it was grown in South America) – 28.9 kt for Shell, 48.3 kt traded.

Do you have a system for calculating your (direct and indirect) production, purchase, trade or use of soybeans or derivatives?
We have quarterly reporting of our direct soy usage in fuels, lubricants and chemicals products. We do not track indirect soy which may be in Shells supply chain.

What is the total volume of your (direct) soy use (beans, meal, oil, hulls, lecithin, derivatives).
Please specify per category and specify the scope, where relevant (national/international, own brands/all brands, etc)
See above.
What is the total volume of your (indirect or embedded) soy use (beans, meal, oil, hulls, derivatives, e.g. in feed for animal products)
Please specify per category
➔ we do not record indirect soy.

Other relevant information on this topic

OPERATIONS RELATED TO RTRS SOY

<table>
<thead>
<tr>
<th>RTRS Certified Soy</th>
<th>Segregated</th>
<th>Mass Balance</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchased/used in 2019</td>
<td>16,455</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Did you purchase this yourself directly or did your supplier do this? If your supplier did so, how did you specify and verify this?
➔ We purchased via an intermediary and from our supplier. All purchases are (will be) registered on the RTRS platform.

What type of products do you use RTRS soy for?
(Specify supply chain options), direct and indirect.
➔ soy methyl ester (biodiesel), and some chemical components

Did your organization make any public claims related to the production, trade and purchase of RTRS soy?
Please provide link.
➔ No, except for what is mentioned in the sustainability report – link above.

Other relevant information on this topic

TIME BOUND PLAN FOR RESPONSIBLE SOY

What date did your organization start, or does it plan to start using or supporting RTRS soy via purchases?
(including all supply chain options)
➔ 2012

Does your organization expect to use 100% RTRS soy?
If so, by when?
➔ We cannot commit to 100% RTRS, but to a range of sustainability standards. This is primarily because biofuels for the EU and US require specific checks and elements (prior land use and GHG savings) and many producers have used simpler standards aimed exclusively for those markets (such as ISCC). We are aiming for 100% certified high-risk soy by 2020.

What milestones has your organization defined for its responsible soy use?
Please state annual targets/strategies, including its 2020 target if applicable.
➔ We are aiming for 100% certified high risk soy use by 2020. In 2019 the target was 80%. In addition to RTRS, we accept ISCC, RSB, and 2BSvs as mass balance options. For credits we will source RTRS or CRS credits.

Please quantify your commitment or estimated purchase/use of Certified Responsible Soy in the table below

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
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</tbody>
</table>

1 Where ‘soy’ is mentioned this refers to all products (beans, oil, meal, hulls, lecithin, derivatives, etc.) and both direct and indirect use.
### Direct use

<table>
<thead>
<tr>
<th>(tonnes)</th>
<th>Segregated</th>
<th>Mass Balance</th>
<th>Credits</th>
<th>Segregated</th>
<th>Mass Balance</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Segregated</td>
<td>6.648 kt</td>
<td>16.455 kt</td>
<td>100%</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Indirect use

<table>
<thead>
<tr>
<th>(tonnes)</th>
<th>Segregated</th>
<th>Mass Balance</th>
<th>Credits</th>
<th>Segregated</th>
<th>Mass Balance</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tbody>
</table>

### Other relevant information on this topic

#### MEMBERSHIP & PROMOTION

How did your organization provide information about its RTRS membership to internal and/or external audiences?

- Our annual SD report and general information on biofuels sustainability mentions our commitment to multi-stakeholder roundtables such as RTRS, RSPO and Bonsucro.

How did your organization support or promote RTRS?

- E.g. what internal and external activities were organized?
  - For the past few years, we supported AFA in Argentina (along with Cefetra) to become RTRS certified. By the end of 2017, 5 ‘ambassador farmers’ were RTRS certified. In 2018, 8 farms from 6 producers were successfully audited against RTRS. Whilst we continue to look for opportunities to support farmers in becoming certified, we have recently sold our operations in Argentina, thus significantly reducing our direct high risk soy footprint and making on the ground improvement projects particularly challenging.

Did the organization proactively encourage other companies (supplier, customer, and colleague) to support or become members of the RTRS?

- If so, please specify.
  - We request that all suppliers of Shell become members of the RTRS via our sustainability contract provisions.

### OTHER SUPPORT ACTIVITIES

Did your organization provide support towards RTRS certification for producers, such as training, in producing countries?

- If so, please specify.

Did your organization raise/contribute funds in order to support capacity building and other activities? If so, please specify which organization were supported, the nature of the activities and the amount of funds that were contributed

Did your organization participate in RTRS working groups or courses?

- If so, please specify.

### Other relevant information on this topic