# Viterra

## CONSTITUENCY INDUSTRY, TRADE AND FINANCE

**Date:** March 2021

**Primary contact responsible for the institutional commitment to RTRS**  
(name, e-mail, phone number, office address)  
Rob Groeliker, rob.groeliker@viterra.com, +3110-4044400, Blaak 31, 3011 GA, Rotterdam (NL)

**Person reporting**  
(if different)  

Please state what the main activities of your organization are, both overall and those specifically linked to soy production:  
Viterra is a global leader in the origination, handling, processing and marketing of agricultural commodities, including grain, oilseeds, pulses, sugar, rice, cotton, vegetable oils, protein meals and biodiesel. We originate, trade, process and distribute soy and soy products.

Please state in which regions the organization operates  
> globally

Is the person reporting for the entire organization or a specific region? (please, state which one)  
> Entire organization

What is the organization’s policy on soy  
Please provide link if available  
> [https://www.viterra.com/dam/jcr:34512130-7f0a-4272-83ce-d9cbc55654b3/Viterra_Soy_Policy.pdf](https://www.viterra.com/dam/jcr:34512130-7f0a-4272-83ce-d9cbc55654b3/Viterra_Soy_Policy.pdf)

## OPERATIONS RELATED TO SOY

**What is your organization’s annual soy footprint?**  
Please state direct use and indirect, in tonnes  
> 18.5 Mt soybeans and all of its derivatives, globally, supplied in 2020.

Do you have a system for calculating your (direct and indirect) production, purchase, trade or use of soybeans or derivatives?  
> yes

What is the total volume of your (direct) soy use (beans, meal, oil, hulls, lecithin, derivatives).  
Please specify per category and specify the scope, where relevant (national/international, own brands/all brands, etc)  
> We do not have ‘indirect use’. All is physically supplied. I do not read this question as differentiating between direct and indirect procurement. So: 18,5 Mt

What is the total volume of your (indirect or embedded) soy use (beans, meal, oil, hulls, derivatives, e.g. in feed for animal products)  
Please specify per category  
> We do not have ‘indirect use’.

Other relevant information on this topic  
> N/A
OPERATIONS RELATED TO RTRS SOY

Did you uptake this yourself directly or did your supplier do this? If your supplier did so, how did you specify and verify this?

We purchased directly on the RTRS Marketplace. Additionally some clients bought credits to our deliveries.

What type of products do you use RTRS soy for?

Feed compounders

Did your organization make any public claims related to the production, trade and uptake of RTRS soy?

No

Other relevant information on this topic

No

TIME BOUND PLAN FOR RESPONSIBLE SOY

What date did your organization start, or does it plan to start using or supporting RTRS soy via uptakes?

We are in contact with many of our customers to promote RTRS certified material, but to date few have actually purchased any through us. Some have bought RTRS credits directly along with soy beans delivered by us, but we have not been notified in all cases.

Does your organization expect to use 100% RTRS soy?

If so, by when?

No

What milestones has your organization defined for its responsible soy use?

After 2025 Viterra soy will be deforestation free, for South-American soy we can trace back to origin.

Please quantify your commitment or estimated purchase/use of Certified Responsible Soy in the table below

<table>
<thead>
<tr>
<th>(tonnes)</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Segregated</td>
<td>Mass Balance</td>
<td>Credits</td>
</tr>
<tr>
<td>Direct use</td>
<td>0</td>
<td>1.000</td>
<td>2.500</td>
</tr>
<tr>
<td>Indirect use</td>
<td>0</td>
<td>10.000</td>
<td>10.000</td>
</tr>
<tr>
<td>TOTAL</td>
<td>0</td>
<td>11.000</td>
<td>12.500</td>
</tr>
</tbody>
</table>

Other relevant information on this topic

1 Where ‘soy’ is mentioned this refers to all products (beans, oil, meal, hulls, lecithin, derivatives, etc.) and both direct and indirect use.
MEMBERSHIP & PROMOTION
How did your organization provide information about its RTRS membership to internal and/or external audiences?
Internal and external engagement with clients and suppliers

How did your organization support or promote RTRS?
E.g. what internal and external activities were organized?
Evaluating internal opportunities on RTRS certified material
Promoting RTRS with Consumer Goods companies, Feed companies and Supermarkets as a good and proven alternative to new compensation mechanism that are being developed!

Did the organization proactively encourage other companies (supplier, customer, and colleague) to support or become members of the RTRS?
If so, please specify.
Promoting RTRS with Consumer Goods companies, Feed companies and Supermarkets as a good and proven alternative to new compensation mechanism that are being developed!

Other relevant information on this topic
N/A

OTHER SUPPORT ACTIVITIES
Did your organization provide support towards RTRS certification for producers, such as training, in producing countries?
If so, please specify.
No

Did your organization raise/contribute funds in order to support capacity building and other activities? If so, please specify which organization were supported, the nature of the activities and the amount of funds that were contributed
No

Did your organization participate in RTRS working groups or courses?
If so, please specify.
No

Other relevant information on this topic
N/A

OTHER COMMENTS